

# FROM STRATEGY TO SUCCESS

ToolJet's Success Stories, Insights and Future Goals with Low-Code.

#### From ToolJet Team

Greetings,

It is with immense pride and gratitude that our team shares this ebook, celebrating the remarkable journey of ToolJet. Over the past year, our community's dedication has taken us to new heights—surpassing 500 contributors on GitHub and earning over 28,000 stars.

We've introduced exciting features like LDAP and SAML integrations, multipage applications, and various connectors, significantly enhancing ToolJet's capabilities. Our growth was further accelerated with a \$4.6 million pre-Series A funding round and additional investment from Microsoft's M12 GitHub Fund.

At ToolJet, our mission extends beyond merely providing a tool; we aim to transform how organisations approach software development. Our solutions are designed to accelerate your development process, allowing you to create and deploy applications quickly.

ToolJet is built to empower your entire team. Our platform enables non-technical users to participate in the development process, fostering collaboration and unlocking the full potential of your workforce. Inviting you to read some of our success stories and discover how our platform can be a game changer for your organisation.

Warm regards, ToolJet

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## Pizza Pizza



#### Pizza Pizza's Transformation with ToolJet

Pizza Pizza, the Canadian pizza chain, faced significant internal development challenges as it continued to expand. Established in 1967, the company now boasts over 800 locations across Canada and has experienced remarkable growth over the years.

#### CHALLENGES

#### → High Volume of Requests

The increasing number of internal development requests created a bottleneck, overwhelming the team and resulting in delays across various projects.

#### → Slow Development Processes

The traditional development methods used by the team were time-consuming and resource-intensive, which affected the company's ability to rapidly enhance internal processes.

#### → Resource Constraints

With a small team handling all development tasks, inefficiencies arose, and numerous opportunities were missed due to the limited capacity to manage the growing workload effectively.

#### SOLUTIONS & RESULTS

#### → User-Friendly Interface

ToolJet's pre-built components and intuitive design enabled various teams to adapt quickly, minimising the dependency on the front-end developers and accelerating project delivery.

#### → Empowerment of Non-Developers

The platform allowed non-technical users to manage specific development tasks, which alleviated the workload on the front-end team and enabled them to focus on more strategic priorities.

#### → Cost-Effective Development

With ToolJet's ready-to-use templates and open-source nature, development processes became more streamlined, reducing overall costs and simplifying application creation.

#### → Comprehensive Training

Key stakeholders and developers received thorough training, equipping them with the necessary skills to utilise ToolJet effectively.

#### → Integration with Existing Systems

ToolJet was seamlessly integrated with Pizza Pizza's current systems, ensuring smooth operation and continuity.

#### → Pilot Projects

Initial pilot projects were conducted to test ToolJet's capabilities, gather feedback, and make necessary refinements before full-scale deployment.

#### → Ongoing Support

ToolJet's support team provided essential assistance throughout the transition, addressing any issues and ensuring a smooth implementation process.

Metric	Results Achieved
Application Development Turnaround Time	Reduced by 50%
Apps Built	6 internal applications developed in 6 months
Hours Saved	Over 500 hours saved
Development Costs	Reduced by 30%
Sources Integrated	20+ sources
Increased Efficiency	Improved operational efficiency and freed up engineering resources
Improved Collaboration	Enhanced collaboration between departments

50%

Development Time Reduced by

6

Apps developed in 6 months

20+

Sources Integrated

500

Hours Saved

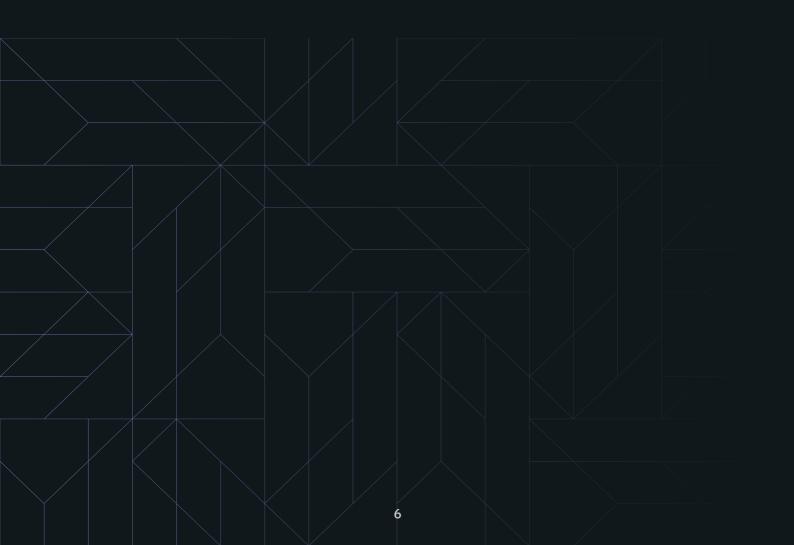
30%

Reduced Development Cost





## Emeritus



#### **Elevating Emeritus Operations with ToolJet**

Emeritus, a leading player in the edtech space since its inception in 2015, has made a significant impact by upskilling over 500,000 learners across 80 countries. Known for its dedication to teaching the skills of the future to individuals, companies, and governments, this billion-dollar company has established itself as a prominent name in the industry.



CHALLENGES

#### → Inefficient Internal Interfaces

Emeritus encountered significant operational inefficiencies due to its enrollment platform. The platform offered a suboptimal experience for non-technical teams. This lack of efficiency interfered with operations and productivity.

#### → Disconnected Systems

The company struggled with data silos and information gaps caused by disconnected systems. These issues led to decreased overall efficiency, as teams found it difficult to share and access crucial information seamlessly.

#### → High Development Costs

The existing methods for developing internal tools were costly and resourceintensive. The high expenditure on development impacted the company's ability to scale effectively.



SOLUTIONS

#### → User-Friendly Interface

ToolJet's intuitive, user-friendly interface empowered Emeritus employees with minimal technical expertise to swiftly learn and develop applications. This capability significantly reduced the time required for tool deployment, enhancing productivity across teams, contributing to operational efficiency.

#### → Seamless Integration

With ToolJet, Emeritus was able to seamlessly integrate with existing data sources such as BigQuery, Salesforce, Canvas, and ZenDesk to easily eliminate data silos and improve information flow. The enhanced connectivity resolved operational bottlenecks, facilitating better data management.

#### → Granular User Access Controls

ToolJet's role-based access controls provided secure handling of sensitive information. By managing user access with precision, the platform addressed critical security concerns, including the protection of Personally Identifiable Information (PII). This feature ensured that sensitive data was safeguarded while maintaining an efficient workflow.

#### → Proof of Concept (POC)

The initial POC demonstrated ToolJet's capabilities and gathered valuable feedback, while also addressing security concerns such as PII exposure. This phased approach ensured a secure and effective integration.

Metric	Results Achieved
Development Time	Reduced by 50%
Engineering Resources for Backend Interfaces	Minimised usage, leading to cost savings
Efficiency for Course Delivery Teams	Improved by 40%
Internal Interface of Enrollment Platform	Decreased by 30%
Scalability and Efficiency	Increased, supporting growth and smooth transitions

40% Improvement In Efficiency.	20% Reduction In Development Cost
<b>50+</b> Hours Saved	30% Reduction in Errors



The ability to create custom internal tools is a game-changer for us. ToolJet is our organisation's key to enabling efficient internal operations and scaling from a start-up to an established enterprise. Systems thinking and automation are strategic objectives for us, and ToolJet contributes to zero-defect processing, scalability, and customer delight by reducing errors and

Megan McCafferty, Head of Product - Internal
SystemsAssociate Director Product

improving efficiency.



## BKFN



#### Transforming Legacy Systems with ToolJet

Barack Ferrazzano Kirschbaum & Nagelberg LLP (BFKN) is a Chicago-based law firm renowned for its high-quality legal services. Founded in 1984, the firm has diverse clients, including startups, Fortune 50 companies, and international clients from Europe and Asia.



#### → Disconnected Systems

The company relied on an outdated access database, which created significant challenges due to a lack of integration with existing systems.

#### → Limited Engineering Resources

The shortage in engineering resources faced by the company made it difficult to resolve issues with disintegrating systems.

#### → Operational Inefficiency

Fostering collaboration and bringing together different departments became a difficult task for the firm.



#### → Intuitive Interface

ToolJet offered an intuitive interface that allowed users with minimal technical expertise to build custom applications quickly. This user-friendly approach allowed team members with less technical knowledge to create solutions and contribute to application development.

#### → Intuitive Interface

The platform's strong integration capabilities bridged the gaps between BFKN's disconnected systems. ToolJet enabled seamless connections with existing databases and applications, facilitating improved data flow and operational efficiency.

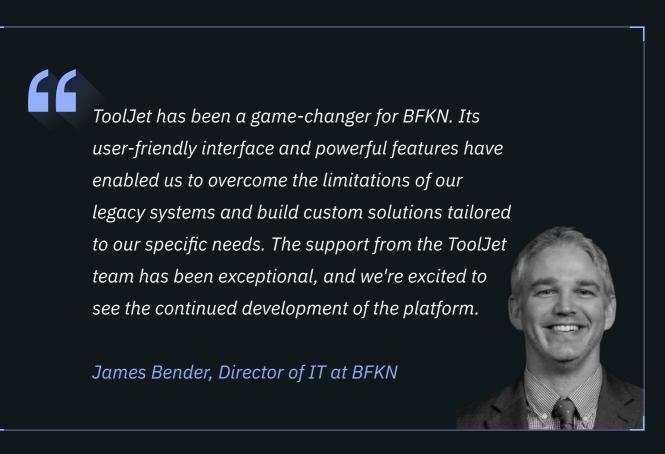
#### Future Adaptability

With a clear product roadmap, ToolJet promised continuous improvement and adaptability. This forward-thinking approach ensured that BFKN's technological solutions would evolve alongside the firm's needs.

#### What are the results?

Application	ons Created	Results Achieved
Matter Management App	Centralised all legal case information, making it easier to manage and track cases.	30% faster case initiation
Time Keeping App	Enhanced time tracking and reporting capabilities, streamlining how time is logged and reported.	Generates Time Reports 20% faster
Document Management App	Improved the handling and access of legal documents, facilitating better collaboration.	40% Reduction in Document Search Time
Expense Reporting App	Automated the management of expenses and financial reporting, simplifying the reimbursement process.	Reimbursement Process 50% faster
Client Portal App	Provided a secure platform for clients to access case information and documents, improving communication.	20% Increase in Client Satisfaction

5	20%	30%
Apps Created	Increase in client satisfaction	Faster Case Initiation





## Infear.org



#### InFear.org's Story of Transition with ToolJet

Infear.org is a renowned NGO dedicated to improving the lives of children globally through its impactful initiative, "Children Without Fear." The organisation is committed to creating a safer and more nurturing environment for children. Their mission includes addressing a range of issues faced by children and providing essential support to families in need. In 2021, Infear.org expanded its reach with an anti-abuse program designed to further safeguard and support children in vulnerable situations.



#### **CHALLENGES**

#### → Technical Issues

Infear.org faced frequent problems with table functionalities, which resulted in data inconsistencies and system crashes. These technical difficulties compromised the reliability of their digital platforms, affecting overall operational efficiency.

#### → Integration Problems

The organisation struggled with inconsistent connection errors due to various validation techniques and integration methods. These issues caused delays and reduced the functionality of their systems, further impeding their ability to operate smoothly.

#### → Inefficient Development

Developers at Infear.org were burdened with excessive time spent on making minor changes to front-end elements. The inefficiency in the development process impacted overall productivity and slowed down the organisation's ability to improve and maintain their digital platforms effectively.



#### SOLUTIONS

#### → User Friendly Interface

ToolJet's intuitive design simplified the development of dashboards and front-end elements, significantly reduced complexity and improved overall workflow. The ease of use allowed InFear.org's team to focus more on their core mission rather than being bogged down by technical intricacies.

#### → Seamless Integration

ToolJet enabled smooth remote connections to MySQL and other databases, resolving previously encountered inconsistent connection errors. This reliable data integration ensured that Infear.org's systems functioned more effectively and with fewer disruptions.

#### → Enhanced Data Management

By addressing issues with unstable table functionalities, ToolJet improved data consistency and system stability. The improved data management capabilities ensured more reliable data handling, contributing to the stability and performance of Infear.org's systems.

#### → Agile Development Workflow

ToolJet's intuitive interface significantly enhanced the front-end development process. This allowed for quicker adjustments and more efficient resource management, enabling the team to adapt swiftly to changing needs.

#### → Smooth Transition and Ongoing Support

The transition to ToolJet was smooth, facilitated by a concise 3-hour training session that enabled rapid integration into the team's existing workflow. Ongoing support from ToolJet's team played a crucial role in this successful implementation, benefiting three teams at Infear.org and paving the way for future expansion into other departments.

Metric	Results Achieved
Apps Created	6 apps
Sources Integrated	20 sources
Time Saved	50 days saved on every product

6	50	20
Apps Created	Days Saved On Every Product	Sources





## BYJU'S



#### How ToolJet Supercharged Byju's Expansion

The trailblazer of digital education, Byju's was launched in 2011. Byju's utilises data-driven technology to make studying more accessible and effective to diverse age groups The company revolutionised the way students learned. Byju's innovative approach to learning expanded their services from online lessons to tuition centres



CHALLENGES

#### Manual Processes

As Byju'sgrew, its engineering team of eight developers struggled with manual processes for batch creation and scheduling. This approach was not only inefficient but also led to high operational costs.

#### → Inaccuracies

The reliance on manual methods resulted in frequent errors in batch schedules and data entry. These inaccuracies adversely affected overall accuracy and operational efficiency.

#### → Scalability Issues

With the expansion of its centres, the manual approach hindered Byju's ability to scale effectively. The inefficiencies slowed down resource allocation and overall growth.

#### Automation and Efficiency

ToolJet provided a game-changing solution by automating critical processes. This automation addressed the inefficiencies of manual methods and streamlined operations.

#### → Intuitive Interface

The platform's user-friendly interface allowed Byju'sto rapidly develop and deploy applications, overcoming the challenges of scaling and operational inefficiencies.

SOLUTIONS

#### → Automation and Efficiency

ToolJet provided a game-changing solution by automating critical processes. Automated tasks like batch scheduling, school report card extraction, and timetable sorting, reducing the need for manual input.

#### → Efficiency

The automated system improved speed, supporting rapid growth without additional risks. The automation addressed the inefficiencies of manual operations.

#### → Rapid Customization

ToolJet's low-code capabilities allowed the engineering team to develop custom solutions tailored to Byju's needs quickly. ToolJet's pre-built enabled the creation of scalable solutions with minimal development time and cost.

#### → Intuitive Interface

The platform's user-friendly interface allowed Byju's to develop and deploy applications quickly and overcome the challenges of inefficiencies.

#### → Enhanced Scalability

ToolJet enabled Byju's to manage its growing number of centres more effectively, facilitating smoother resource allocation and supporting continued expansion in its mission to transform education. ToolJet supports 300 centres and is set to accommodate 600 centres within a year.

Metric	Results Achieved
Time Spent on Batch Creation & Scheduling	60% reduction in time
Human Errors	40% decrease in errors
Operational Efficiency	50% boost in efficiency
Expense Reporting App	50% faster Reimbursement Process
Operational Efficiency	20% amount saved annually

40% Decrease In Human Errors	60% Time Saved On Batch Creation	20%  Boost In Operational Efficiency
50%  Boost In Operational Efficiency	6+ Hours Saved	<b>50</b> Sources Integrated



ToolJet has really helped us build Byju's Tuition Centre and scale it in a very quick time. The easy customization and crisp UI have made it very friendly for the operations team.

Siddhartha Chakraborti, Associate Director Product



### Looking Ahead: Embracing the Future with ToolJet

As we wrap up our exploration of ToolJet's transformative impact across diverse organisations, one truth stands clear; ToolJet is not merely a tool, it is a powerful enabler of innovation and efficiency.

Rapid development is at the core of our offering. Our intuitive development tools and seamless integrations optimise workflows, simplify processes, and enhance productivity. Its capacity to enhance operational performance, accelerate development timelines, and empower teams to confront and overcome challenges marks a significant leap forward in digital transformation.

ToolJet stands poised to continue its evolution, driven by a commitment to scalability, customisation, advanced integrations, user experience, and cutting-edge AI advancements. As organisations navigate the complexities of growth and digital transformation for internal tool building, ToolJet will be there every step of the way, facilitating smoother workflows, enhancing customization, and unlocking new levels of efficiency.

The platform's low code dedication to innovation will ensure that it adapts to the changing technological landscape and leads it, setting new standards for what's possible in application development and beyond. Thank you for joining us through ToolJet's impact and future vision. We hope this ebook has provided valuable insights into how ToolJet can catalyse your organisation's success.



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